

Sell Your Restoration Company: 90-Day Confidential Timeline

A quiet, step-by-step path from first call to closing — no public listing.

Days 1–15: Private conversation & prep

- Confidential call about your goals and timeline.
- Gather three years of financials and job data.
- Sign an NDA before anything leaves your office.

Days 16–30: Valuation & positioning

- Normalize earnings and document add-backs.
- Get a straight valuation and the reasoning behind it.
- Build a confidential information memorandum.

Days 31–50: Matched buyers only

- Reach out to vetted buyers in our network — no listing.
- Share information only after buyers qualify.
- Screen for fit, funding, and cultural match.

Days 51–70: Offers & negotiation

- Review letters of intent side by side.
- Negotiate price, terms, earnouts, and transition.

Days 71–90: Diligence & close

- Support financial and operational due diligence.
- Coordinate legal, escrow, and equipment transfer.
- Plan a smooth handoff for crews and referral sources.